



The Chartis Group
served as Strategic Advisor
to Michigan Medicine
for this transaction

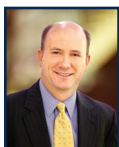
CLOSED

December 2016

FOR MORE INFORMATION
ON THIS TRANSACTION:

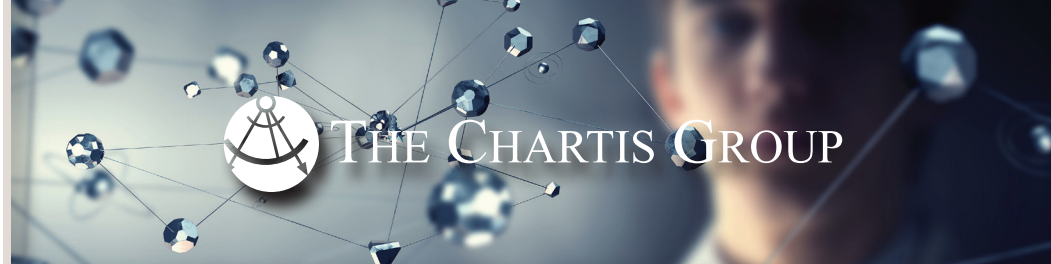


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ACADEMIC HEALTH SYSTEM - COMMUNITY HEALTH SYSTEM AFFILIATION

PARTNERSHIP SPOTLIGHT

Metro Health has affiliated with University of Michigan Health System

Michigan Medicine is the academic medical center of the University of Michigan and is comprised of the University of Michigan Medical School – a top ranked medical school with more than 3,500 faculty, \$310 million in NIH awards (2016) and nearly 1,200 residents and fellows – and the University of Michigan Health System (UMHS), the clinical enterprise of the university. UMHS has nearly 50,000 annual discharges from its inpatient facilities on the Ann Arbor campus and an extensive network of ambulatory clinics serving more than 2.1 million visits annually.

Metro Health is a community health system and 208-bed general acute care hospital serving approximately 130,000 patients in the Grand Rapids market, Michigan's second largest population center.

In 2015 and early 2016, The Chartis Group (Chartis) assisted Michigan Medicine in the creation of its long-range clinical network strategic plan. Development of a statewide delivery network was a key objective identified through that process. The plan envisioned a variety of relationships that would enhance Michigan Medicine's impact across all elements of its tripartite mission. Shortly after the plan's formulation, Michigan Medicine had the opportunity to engage in affiliation discussions with Metro Health.

Chartis' Role and the Results Achieved

Chartis advised Michigan Medicine on its affiliation with Metro Health including: developing the strategic rationale and business case for the affiliation, counseling UMHS in the negotiation of the transaction and providing project management leadership plus targeted support to complete the due diligence assessment of Metro Health.

The due diligence assessment and business case led to unanimous approval of the affiliation by the Board of Regents. The affiliation, accomplished through a member substitution transaction, closed on December 15, 2016.

This effort enabled a seamless transition from due diligence to strategic planning to implementation. Chartis continues to assist both organizations in crafting their five-year clinical strategy and operational roadmap for Western Michigan.